

ShipHawk Fulfillment Management Solutions: WMS & Advanced Shipping

Highly scalable, warehouse and fulfillment solutions that fit your company, not the other way around.

Independent businesses must deliver on expectations set by the mega-retailer giants and they have to do it with a fraction of the resources. Every customer now expects one click to buy and two-day, free shipping.

ShipHawk is focused on automating and improving the World Behind the Buy Button™ and giving independent businesses access to the same tools and efficiencies of the largest companies in the world.

ShipHawk WMS

ShipHawk WMS synchronizes the execution, visibility, and management of inventory and staffing across warehousing and distribution operations.

- Achieve measurable efficiency gains from receiving to shipping
- Improve inventory accuracy
- Reduce costs while increasing throughput
- Reduce travel time of workers and inventory
- Improve employee retention and cross training
- Maximize cube utilization
- Eliminate chargebacks
- Intuitive receiving and directed-putaway
- Focused cycle-counting in real time
- Effortless cross-docking
- Continuous wave optimization
- Utilize license plate best-practices

ShipHawk Shipping

ShipHawk TMS solves the most pressing problems for companies by increasing throughput with accuracy.

- Reduce shipping costs and increase revenue
- Rapidly process parcel and LTL shipments on one platform
- Use business rules to eliminate errors from warehouse decision making and reduce order processing times
- Rate shop multi-carrier parcel and LTL in one system
- Automatically select the right carrier and service
- Pack orders efficiently in the best box, every time
- Freight audit & reconciliation
- Eliminate manual steps in the warehouse
- Remove the need to hire additional warehouse workers to keep up with order demand
- Increase order accuracy and customer sentiment
- Scale without adding headcount

ShipHawk Customer Results

75% **BEDGEAR** saw a **75% reduction** in overall rate of shipping errors



Kalalou doubled hourly employee productivity and **reduced learning curve** for warehouse workers

2X **Hammer Nutrition doubled throughput** shipped daily with the same number of workers



La Sportiva saves 20 hours per week due to streamlined EDI customer onboarding

50% **La Sportiva** reduced order processing times by 50%



Maxima Racing Oils uses real-time license plate managed distribution and has complete visibility of where SKUs are at all times

50% **Gorjana** reduced shipping costs by 50%

99% **Compass Coffee** increased order accuracy to >99%

Good Fits

- Desire for gaining control over warehouse management and/or shipping
- Require predictable costs due to no per user licensing (covers peaks and valleys in staffing)
- Need to rapidly train new users
- Fast growth/scaling of an operation
- Sell products (retail, wholesale, manufacturing)
- B2B, B2C, Omni-Channel
- Pick, pack, ship focused, multi-channel operations
- Manage and ship from a warehouse
- Looking for freight auditing solution
- Have WMS needs including but not limited to:
 - Multiple concurrent pick allocation and execution methodologies based on order and customer profiles (ex: batch picking, cluster picking, wave picking)
 - Dynamic replenishment to a forward area
 - Cycle counting during live operations
 - Lot and Serial/Number Control without relying on your ERP's limited options
- Looking to streamline capture of weights, dimensions, and images and write that data back to the item record in your ERP via a handheld dimensioner
- Full truckload

Poor Fits

- International LTL
- Freight forwarding
- Very basic pick, pack, ship environments processing low order volume
- 3rd party logistics companies unless they have their own order management system and consistent inventory
- Regulated verticals (FDA GMP audit or dangerous goods)



"The biggest impact ShipHawk has had on our business is being able to reduce the number of people we need to move the same amount of goods out the door."

-POLYWOOD